

Marc B. - Né
95630 Meriel
31 ans d'expérience
Réf : 241118141370

Senior commodity buyer

Ma recherche

Je recherche tout type de contrat, sur la France.

Formations

19890630 : Bac +2Lycée Van Gogh Ermont
19850630 : BacCAP/BEP Administration commerciale

Expériences professionnelles

20120901999999

SENIOR COMMODITY BUYERSTELLANTISGlobal Responsibility : (EMEA, NA, SA, ASIA) * Lubricant (APV: 159 M€) : Engine oil, Gearbox Oil * Fluids (APV:236 M€) : Refrigerant gas, Brake fluids, Coolant, screenwash, Additives * Purchasing Strategy : * Create and Present Purchasing and Industrial Strategies to Management * Request For Quotation and Serial Production : * Prepare RFQ and manage source package documentation * Launch RFQ and manage supplier pricing offers in accordance with the purchasing strategy * Negotiate pricing and target the achievement of 100% of the Annual Performance plan * Raw Material negotiation, Energy negotiation, Purchase contract and Protocol improvement * Assist in the management of technical reviews * Manage price discussions, logistics claims and quality claims * Project development: * Assist in the implementation of new business and in the management of existing business activities * Supplier securisation: * Participate in new supplier development * Manage dual sourcing where applicable, and help maintain security of supply * Manage resourcing activities * Management : * Responsible for the management and development of junior buyer (>2008)

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COMMODITY BUYERPSA GROUPEFocus : Pistons and segments (APV : 261 M€)

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COMMODITY BUYERPSA GROUPEFocus : Métalloplastics fastening systems (APV : 108M€) Metallic fastening systems (APV : 126 M€)

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BUYERCARREFOURHigh Volume Canned Food Industry

1998010120010101

BUYERISATHY METALSteel Products

1995010119980101

USINOR SACILORSteel Products

1993010119950101

Regional Forklift Sales and RentalsHYSTER - Kam

Langues

- Anglais (orale : courant / écrite : intermediaire), Français (orale : courant / écrite : intermediaire), Allemand (orale : courant / écrite : intermediaire) parlé: scolaire / écrit: notions

Atouts et compétences

Additives, Administration, Automotive industry, new business, Food Industry, Forklift, claims, Purchasing, Purchase, Serial Production, Brake, Engine oil, Effective Negotiator, negotiation, Pistons, Project development, Project management, Raw Material, sourcing, Refrigerant, Coolant, Sales, supplier development, Supplier evaluation, technical reviews (Expert)

Centres d'intérêts

- Playing, Hiking, Kayaking Guitar